

									CN		
GROUND SOURCE HEAT	PUMP - HOUSEHOLDS	<u>s</u>									
Date of factsheet	26-2-2019										
Author	Robin Niessink										
Sector	Households										
ETS / Non-ETS	Non-ETS										
Type of Technology	Emission reduction										
Description	An electric heat pump with a groun a long pipe) which can either be ve in which an antifreeze solution ('brirefrigerant flows through that abso condenses back to a liquid (in the c is transferred to the central heatin also provide domestic hot water (so over the year, because the number summer (Milleucentraal, 2018).  The efficiency of a heat pump is expetive end elivery temperature and uses the soil as a heat source which consequence a ground source heat 60°C (and briefly to 70°C) to prever For performance reasons a ground The minimum insulation level requisition of the minimum insulation level requisition of the properties of the pr	critically or horizz ine'), a mixture who thermal end ondenser) and a system. Water ometimes with of times the he source tempers has a more or pump has a high er to 35 to 55°C tit the risk of leg source heat puriored critical critical source tempers has a more or pump has a high er to 45 to 55°C tit the risk of leg source heat puriored critical critical source heat puriored critical critical source heat puriored critical source heat puriored critical source sour	ontally oriented (in of water and antifrerey from the antifrefeases heat to a least season and the season and t	a doxed loop).  eze, is pumper eeze solution in eat exchanger, for heat trans, eating element d on and off wi  mance (COP), t es source temper erature of 10-1- ompared to a h ek, the temper on (Milleucenti in combination in energy label C ors/wall heatin	Vertical pip through p through p in the closed an expande port inside t.). The press III be reduce the ratio beterature and 4°C over the leat pump t ature of the raal, 2018).  with a low ((CE, 2018), g. According g. According the context pump t.)	e heat exchanginger in the subside to loop. An electric remakes it read the dwelling, the ence of a storag of (CE, 2018). Further ween heat out; the lower the relevant of the ence of a storag of the lower than the ence of a storag of the lower than the ence of a storag of the lower than the ence of a storag of the lower than the ence of the lower than the lo	ers are more oil. The heat is it driven com by for heat ab: nore the name ge tank/buffer urthermore a put and electre delivery temp eans it has litt at from the oil is increased w eating system ulation level i leat Pump As ting dwellings	common in the I pump has an eva- pressor increase sorption (closing a 'soil-water' hear for hot water in ground source he  ricity input, and i  presture the high lide or no influence  rutside air (Green  ricity input, and i  presture the high  ricity input, and  ri	Netherlands (6 apporator (heats set he tempers: the cycle). He is provided to the cycle). He is provided to the cycle of t	CE, 2018). It to exchanger) ature, then to extend the text agenciate under the text agenciate un	is a closed system where a the refrigerant ed in the condenso heat pump can of the heat pump r space cooling in he difference cree heat pump pump. As a in electric boiler) to ciently insulated.
TRL level 2020	A reshould of pipes to bursted in the ground or commercial to the ground or commercial is a water observe.  TRL 9  Commercial technology. At the end						d by househo	lds in the Nether	lands (CBS, 20	)18). The sh	are of households
	that uses a ground source heat pun	np in 2017 is 0,4	1% (based on 7,8 m	Illion dwellings	ın 2017 froi	n CBS).					
TECHNICAL DIMENSIONS	Functional Unit						alue and Br	go.			
Capacity	kWth	Value and Range									
Сарасіту							arac arra mari				1
· '					4		-				16
Potential	kWth	NL	7710 001	Current	7,870,492		2030	-		2050	-
		Share of	7,740,984	-	7,870,492 8,000,000 0.39	Min	2030	- <i>Max</i> 2.55	Min	-	- Max
Potential	kWth		7,740,984		7,870,492 8,000,000		-	- Max	Min Min	2050	-
Potential Market share	kWth	Share of	, ,,,,,,	-	7,870,492 8,000,000 0.39	Min	2030	2.55 2.55		-	- Max
Potential  Market share  Capacity utilization factor  Full-load running hours per year  Unit of Activity	kWth	Share of	, ,,,,,,	-	7,870,492 8,000,000 0.39	Min	2030	- Max 2.55 2.55 - 1,	Min	-	- Max
Potential  Market share  Capacity utilization factor  Full-load running hours per year  Unit of Activity  Technical lifetime (years)	kWth %	Share of	, ,,,,,,	-	7,870,492 8,000,000 0.39	Min	2030	- Max 2.55 2.55 - 1,	Min	-	- Max - Max
Potential  Market share  Capacity utilization factor  Full-load running hours per year  Unit of Activity  Technical lifetime (years)  Progress ratio  Hourly profile	kWth %	Share of households	0.39	-	7,870,492 8,000,000 0.39 0.39	Min 2.55	- 2030	- Max 2.55 2.55 1,	Min 100	-	16 - Max - Max - Max - 39.60
Potential  Market share  Capacity utilization factor  Full-load running hours per year  Unit of Activity  Technical lifetime (years)  Progress ratio	kWth %	Share of households ground source he, The average to of heat pumps s), Average ISDI S55 ground sour n 7,8 million dv heat pumps w mp Trendrappootaal number of pay the same ground source 2018), Based on According to N. A mean value dadrds for new I source heat pu	eat pump for a hou- hermal capacity of (closed systems fo e capacity is obtain oce heat pumps (clo- wellings in 2017 ob- ere installed (adder t 2018 it is expect heat pumps used in wth factor is assum tion through energ	sehold is between a residential air rhouseholds). It by dividing to get a residential air rhouseholds). It by dividing to get systems) us ained from CBS and the built environ the built environ the built environ the built environ favor some for the compared to the compar	7,870,492 8,000,000 0.39 0.39 0.39 0.39 0.39 0.39 0.39 0	Awin  2.55  SkWth (Milleuu t pump accordi thermal capac y over number of ings in the Neth rlands (CBS, 20: more than 200 did multiply wit e market share in the Netherla ags has label C c swisting dwellin swittable for a p a potential of 8 the future the ags. snumber of full	centraal, 2018  centraal, 2018  ing to CBS is 8 ity of a groun of heat pump erlands (CBS, 18). 0,000 heat pu h a factor 6,5 is very uncer unds in 2017. To retter and gs soil heat e ground source GWth for gro amount of d'	2.55 2.55 2.55 3.) The required in the state of the state	Min  100  0.00  (max.) capacit 118). Average ump in the ISD gs for househol erlands (all he 120 (Nationaal it depends or sulation level i or better in 20 to be realized in a capacity of t pumps for dx for a heat pu	y of the head CBS capacity E subsidy re olds). ds that uses warmepor n a.o. technic required cor 17 (RVO, 26 due to a.o. ! 10 kWth pe wellings (Nat mp can be e	aground source  aground source  be a ground source  pes), and in 2030 mp Trendrapport, ical and system  rresponds to a 018). These ack of space or no er heat pump the tionaal expected to uwbare Energie'
Potential  Market share  Capacity utilization factor  Full-load running hours per year  Unit of Activity  Technical lifetime (years)  Progress ratio  Hourly profile	KWth  %  GJ/year  Yes  The 'typical' thermal capacity of a g on the transmission of the dwelling dividing total capacity over number households is 12,2kWth (ISDE, 2011  At the end of 2017 there were 30.3 heat pump in 2017 is 0,4% (based or lin 2017 about 4.400 ground source According to Nationaal Warmtepor almost 1,300,000. This means the t 2018). For ground source heat pum innovations (possible cost reduction)  The current technical potential is ebuilding with label C. Based on extra buildings are assumed suitable for possibility to dig (Ecofys, 2015; CE, potential is estimated at 7,8 GWth. Warmtepomp Trendrapport, 2018) increase due to high insulation star Typical full load hours for a ground (CBS & RVO, 2015).  ETRI (2014) indicates a technical life	Share of households ground source he, The average to of heat pumps s), Average ISDI S55 ground sour n 7,8 million dv heat pumps w mp Trendrappootaal number of pay the same ground source 2018), Based on According to N. A mean value dadrds for new I source heat pu	eat pump for a hou- hermal capacity of (closed systems fo e capacity is obtain oce heat pumps (clo- wellings in 2017 ob- ere installed (adder t 2018 it is expect heat pumps used in wth factor is assum tion through energ	sehold is between a residential air rhouseholds). It by dividing to get a residential air rhouseholds). It by dividing to get systems) us ained from CBS and the built environ the built environ the built environ the built environ favor some for the compared to the compar	7,870,492 8,000,000 0.39 0.39 0.39 0.39 0.39 0.39 0.39 0	Awin  2.55  SkWth (Milleuu t pump accordi thermal capac y over number of ings in the Neth rlands (CBS, 20: more than 200 did multiply wit e market share in the Netherla ags has label C c swisting dwellin swittable for a p a potential of 8 the future the ags. snumber of full	centraal, 2018  centraal, 2018  ing to CBS is 8 ity of a groun of heat pump erlands (CBS, 18). 0,000 heat pu h a factor 6,5 is very uncer unds in 2017. To retter and gs soil heat e ground source GWth for gro amount of d'	2.55 2.55 2.55 3.) The required in the state of the state	Min  100  0.00  (max.) capacit 118). Average ump in the ISD gs for househol erlands (all he 120 (Nationaal it depends or sulation level i or better in 20 to be realized in a capacity of t pumps for dx for a heat pu	y of the head CBS capacity E subsidy re olds). ds that uses warmepor n a.o. technic required cor 17 (RVO, 26 due to a.o. ! 10 kWth pe wellings (Nat mp can be e	aground source  aground source  be a ground source  pes), and in 2030 mp Trendrapport, ical and system  rresponds to a 018). These ack of space or no er heat pump the tionaal expected to uwbare Energie'
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Potential  Market share  Capacity utilization factor  Full-load running hours per year  Unit of Activity  Technical lifetime (years)  Progress ratio  Hourly profile  Explanation	KWth  %  GJ/year  Yes  The 'typical' thermal capacity of a g on the transmission of the dwelling dividing total capacity over number households is 12,2kWth (ISDE, 2018  At the end of 2017 there were 30.3 heat pump in 2017 is 0,4% (based of 12017 about 4.400 ground source According to Nationaal Warmtepor almost 1,300,000. This means the table of 12018, For ground source heat pum innovations (possible cost reduction the current technical potential is exhalled in the control of the co	Share of households ground source her, The average to of heat pumps s), Average ISDI S55 ground source heat pumps with the average to the same ground source heat pumps with the average to the same ground source of pip the same ground source aground source 2018). Based on According to N. A. Amean value dards for new loaders for new loaders for new loaders for new leaders for new l	eat pump for a houermal capacity of (closed systems for capacity of sold in the capacity of sold in the capacity of sold in the capacity is obtain of the capacity of the capa	sehold is between residential air r households). If ye dividing to seed systems) us ained from CBS ained from CBS (i) in dwellings in the built environment of the built en	7,870,492 8,000,000 0.39 0.39 0.39 0.39 0.39 0.39 0.39 0	Min  2.55  5 kWth (Millieuu t pump accordi thermal capac y over number of ings in the Neth rlands (CBS, 20: e more than 20 uld multiply wit e market share in the Netherla gs has label C c existing dwellin suitable for a pa potential of 8 the future the gs. in umber of full source heat pui	centraal, 2018 centraal, 2018 g to CBS is 8 ity of a groun of heat pump nerlands (CBS, 18). 0,000 heat pu h a factor 6,5 is very uncer nds in 2017. or better and gs soil heat ey ground source GWth for groun amount of d	Max 2.55 2.55 2.55 2.6 3). The required if 1,5 kWth (CBS, 2C id source heat purply in 1,5 kWth (CBS, 2C id source heat purply in 1,5 kWth (CBS, 2C id source heat purply in 1,5 kWth (CBS, 2C id source heat purply in 1,5 kWth (CBS, 2C id source heat purply and kendingers can not be nearly purply in 1,5 kWth (CBS, 2C id source heat purply and source heat wellings suitable is also used in 'Prominical lifetime of 1,5 kWth (CBS, 2C id source) in 1,	Min  100  2.00  (max.) capacit 118). Average ump in the ISD ps for househol erlands (all he 20 (Nationaal it depends or sulation level 1 or better in 2( the realised 1 a capacity of pumps for dw for a heat pu botocol Monito about 15 year	y of the heat CBS capacity E subsidy re olds). ds that uses eat pump typ Warmtepor n a.o. technic required cor D17 (RVO, 20 due to a.o. li 10 kWth pe wellings (Nat mp can be e	at pump depends y is obtained by equests of sa ground source pes), and in 2030 mp Trendrapport, ical and system rresponds to a 018). These lack of space or no are heat pump the tionaal expected to uwbare Energie' is years for the soil
Potential  Market share  Capacity utilization factor  Full-load running hours per year  Unit of Activity  Technical lifetime (years)  Progress ratio  Hourly profile  Explanation  COSTS  Year of Euro	KWth  %  GJ/year  Yes  The 'typical' thermal capacity of a g on the transmission of the dwelling dividing total capacity over number households is 12,2kWth (ISDE, 2011  At the end of 2017 there were 30.3 heat pump in 2017 is 0,4% (based or lin 2017 about 4.400 ground source has 1,300,000. This means the t 2018). For ground source has the total capacity over the current technical potential is ebuilding with label C. Based on extra buildings are assumed suitable for incossibility to dig (Ecofys, 2015; CE, potential is estimated at 7.8 GWth. Warmtepomp Trendrapport, 2018) increase due to high insulation star Typical full load hours for a ground (CBS & RVO, 2015).  ETRI (2014) indicates a technical life heat exchanger (CE, 2018).	Share of households ground source her, The average to of heat pumps s), Average ISDI S55 ground source heat pumps with the average to the same ground source heat pumps with the average to the same ground source of pip the same ground source aground source 2018). Based on According to N. A. Amean value dards for new loaders for new loaders for new loaders for new leaders for new l	eat pump for a hou- hermal capacity of (closed systems fo e capacity is obtain oce heat pumps (clo- wellings in 2017 ob- ere installed (adder t 2018 it is expect heat pumps used in wth factor is assum tion through energ	sehold is between a residential air rhouseholds). Id by dividing te sed systems) us ained from CBS ained from CBS of the control of the contr	7,870,492 8,000,000 0.39 0.39 0.39 0.39 0.39 0.39 0.39 0	Awin  2.55  SkWth (Milleuu t pump accordi thermal capac y over number of ings in the Neth rlands (CBS, 20: more than 200 did multiply wit e market share in the Netherla ags has label C c swisting dwellin swittable for a p a potential of 8 the future the ags. snumber of full	centraal, 2018 centraal, 2018 ng to CBS is 8 ity of a groun of heat pump erlands (CBS, 18). 0,000 heat pu h a factor 6,5 is very uncer unds in 2017. 1 or better and gs soil heat e ground source GWth for gro amount of d	2.55 2.55 1, 2.6 2.55 2.55 2.55 3). The required I (5,5 kWth (CBS, 2C d) source heat pump in the Neth compared to 20 tain however, as The minimum in 14% has label A kchangers can not heat pump and source heat wellings suitable is also used in 'Promice of the compared to 20 tain however, as the minimum in 14% has label A kchangers can not a source heat wellings suitable is also used in 'Promice of the compared to 20 tain however, as the minimum in 14% has label A kchangers can not a source heat wellings suitable is also used in 'Promice of the compared to 20 tain the compared to 20 tain however, as the compared to 20 tain however, as the compared to 20 tain however, as the compared to 20 tain however is the compared to 20 tain how the compare	Min  100  0.00  (max.) capacit 118). Average ump in the ISD gs for househol erlands (all he 120 (Nationaal it depends or sulation level i or better in 20 to be real a capacity of t pumps for dx for a heat pu	y of the heat CBS capacity E subsidy re olds). ds that uses eat pump typ Warmtepor n a.o. technic required cor D17 (RVO, 20 due to a.o. li 10 kWth pe wellings (Nat mp can be e	agount source  Tresponds to a ground source  pes), and in 2030 mp Trendrapport, ical and system  Tresponds to a 018). These lack of space or no er heat pump the tionaal expected to where the soil
Potential  Market share  Capacity utlization factor  Full-load running hours per year  Unit of Activity  Technical lifetime (years)  Progress ratio  Hourly profile  Explanation  COSTS  Year of Euro  Investment costs	KWth  %  GJ/year  /es  The 'typical' thermal capacity of a g on the transmission of the dwelling dividing total capacity over number households is 12,2kWth (ISDE, 2014  At the end of 2017 there were 30.3 heat pump in 2017 is 0,4% (based or in 2017 about 4.400 ground source According to Nationaal Warmtepor almost 1,300,000. This means the to 2018, For ground source heat pum innovations (possible cost reduction The current technical potential is esbuildings with label C. Based on extra buildings are assumed suitable for possibility to dig (Ecofys, 2015; CE, potential is estimated at 7,8 GWth. Warmtepomp Trendrapport, 2018) increase due to high insulation star Typical full load hours for a ground (CBS & RVO, 2015).  ETRI (2014) indicates a technical life heat exchanger (CE, 2018).	Share of households ground source her, The average to of heat pumps s), Average ISDI S55 ground source heat pumps with the average to the same ground source heat pumps with the average to the same ground source of pip the same ground source aground source 2018). Based on According to N. A. Amean value dards for new loaders for new loaders for new loaders for new leaders for new l	eat pump for a hou- nermal capacity of (closed systems fo capacity is obtain ce heat pumps (clo wellings in 2017 ob- ere installed (addee rt 2018 it is expecte heat pumps used i with factor is assur tion through energ ows. According to ( a label registration heat pump. Howe the assumption it ationaal Warmtepe for the technical por or the technical por uniddings and refurl mp are 1.100 hours rs for a soil heat pu	sehold is between a residential air rhouseholds). It is seed systems) us aimed from CBS aimed fr	7,870,492 8,000,000 0.39 0.39 0.39 0.39 0.39 0.39 0.39 0	Min  2.55  S kWth (Milleuu t pump accordi thermal capac y over number of ings in the Neth rlands (CBS, 20: e more than 200 ild multiply with e market share in the Netherla ags has label C c existing dwellin; suitable for a p optential of 8 the future the ags. s number of full source heat pur  967	zono zono zono zono zono zono zono zono	2.55 2.55 1, 2.65 2.55 2.55 2.55 2.75 2.75 2.75 3). The required I for the second of t	Min  100	y of the head CBS capacity E subsidy re olds).  Ids that uses that uses the control of the contr	Max  Max  Max  Max  Max  Max  Max  Max

ost unit: euros2015/kWthermal n order to compute the costs per kW, we divided the reported costs as given by the source by the typical capacity of the heat pump (that is 10 kWth, which is an assumption see 'Capacity'). In ETRI report (ETRI, 2014) investment costs were already given in euros/kWth. However, which value was assumed for the capacity is not stated. The table above gives costs excluding VAT. In case VAT was included in the source, 21% VAT was subtracted. Ecofys (2015) investment costs for a ground source heat pump are 12.675 euros excluding VAT in 2020 (Ecofys, 2015). For 2030 investment costs reported are 11.175 euros excluding ed are 9.300 euros excluding VAT. These costs consist of purshasing cost for the heat pump (it is not specified whether or not including installation costs). The report does not state fixed operational costs per year. n Startmotor (2018) the investment (purchasing) costs for a ground source heat pump are 13.500 euro including VAT at present, with a cost decrease of 10% in 2020 and 25% in 2030. Labor installation costs amount to 1.500 euro. Measurement and controlsystems costs are 1.050 euro in 2020, and expected to decrease to 788 euro in 2030. Fixed operational costs pe ear are 103 euros per year in 2020 and 97 euros per year in 2030. ETRI (2014) presents investment/CAPEX costs in euros2013/kWth (excluding VAT) for a residential ground source heat pump (ETRI, 2014). The CAPEX estimate takes into account the Costs explanation heat source system and the heat pump costs without considering the cost of the distribution system (ETRI, 2014). ETRI indicates the 'quality of CAPEX estimate' as 'medium'. In ETRI data, average costs of a ground source heat pump (CAPEXref) amount to 1.650 euros/kWth in 2020 (range: 1.260 - 1.940 euros/kWth), 1.550 euros/kWth in 2030 (range: 1.190 - 1.830 euros/kWth) and 1.370 euros/kWth in 2050 (range: 1.050 - 1.620 euros/kWth). Fixed operational costs are 2% of the CAPEXref in 2020, and 1% of the CAPEXref in 2030 and 2050 (ETRI, 2014)

> CE (2018) indicates investment costs of 8,500 to 16,500 euros including VAT for a vertical ground source heat pump (CE, 2018). These costs consist of purchasing cost for the heat pump including installation costs. Original source of these costs is Milieucentraal which reports a range of 8,500 to 19,500 euros (Milieucentraal, 2018). Maintenance costs amount to 50 euros per year (CE, 2018). Furthermore the grid connection costs (not included in table above) are as follows (CE, 2018); Adjustments electrical meter box; approximately 200 - 250 euros (one ime). Increased size of grid connection: annual cost depend on capacity of heat pump.

Nationaal Warmtepomp Trendrapport 2018 indicates minimum investment costs of 12.000 euros including VAT (Nationaal Warmtepomp Trendrapport, 2018). These costs consist of

## ENERGY IN- AND OUTPUTS Energy carrier Unit Current 2030 2050 -1.00 -1.00 -1.00 Heat -1.00 -1.00 -1.00 -1.00 -1.00 -1.00 0.73 0.74 0.75 Ambient heat ergy carriers (per unit of main output 0.73 0.74 0.83 0.27 0.26 0.25 lectricity 0.20 0.17 0.25 0.27 0.26 0.25

fficient of Performance (COP). For example, a COP of 3 means that 1 unit of electricity is used to produce 3 units of her t and 2 ur are ambient heat. The COP mainly depends on the difference between source temperature and delivery temperature. The higher the source temperature and the lower the delivery temperature, the higher the COP. In winter, the temperature difference is larger, resulting in a lower COP. The annual average COP is called the seasonal coefficient of performance (SCOP). In the table energy in- and outputs associated with the mean COP / SCOP for space heating are given.

Different assumptions from different sources are given below:

nergy in- and Outputs explanation

NTA 8800 is a new determination method for the energy performance of buildings in the Netherlands that will be implemented in 2020 (NTA 8800, 2018). The mean COP of a ground source heat pump is 4.3 in case of a delivery temperature of 35-40°C (NTA 8800, 2018).

ETRI (2014) indicates COP = 3,7 for a ground source heat pump in 2020, COP = 3,8 in 2030 and COP = 4 in 2050 (ETRI, 2014).

Startmotor (2018) indicates a SCOP of 4 for space heating and an SCOP of 2,2 for domestic hot water in 2020 (Startmotor, 2018).

purshasing cost for the heat pump including installation costs. The report does not state fixed operational costs per year

Startmotor (2018) indicates a SCOP of 6 (times 1.5) for space heating and an SCOP of 3.3 (times 1.5) for domestic hot water in 2030 (Startmotor, 2018).

E (2018) indicates the SCOP of a ground source heat pump is 4,5 to 5,5 in case of a delivery temperature of 39°C (CE, 2018). For domestic hot water the SCOP is 2,75 to 3,75 (CE, 2018)

MATERIAL FLOWS (OPTIONAL)											
Material flows	Material	Unit	Current			2030			2050		
					-			-			-
			Min	-	Max	Min	-	Max	Min	-	Max
					-			-			-
			Min	-	Max	Min	-	Max	Min	-	Max

material nows explanation											
EMISSIONS (Non-fuel/energy-related emissions or emissions reductions (e.g. CCS)											
	Substance	Unit	Current			2030			2050		
Emissions					-			-			-
			Min	-	Max	Min	-	Max	Min	-	Max
					-			-			-
			Min	-	Max	Min	-	Max	Min	-	Max
					-	-			- 1		
			Min	-	Max	Min	-	Max	Min	-	Max
			-								

OTHER											
Parameter	Unit	Current			2030			2050			
Costs insulation measures (label E or D	euros2015			16,361			13,907			11,453	
to A or A+)		9,349	-	16,361	7,947	-	13,907	6,544	-	11,453	
Costs Low temperature heating -	euros2015			1,558			1,324			1,091	
radiators		1,558	-	1,558	1,324	-	1,324	1,091	-	1,091	
Costs Low temperature heating - floor	euros2015	8,693			7,389			9 6,085			
heating	euros2013	8,693	-	8,693	7,389	-	7,389	6,085	-	6,085	
							-			-	

rder to realise a low temperature heating system in a dwelling sufficient insulation and low temperature radiators (wall heating) and/or under floor heating are n sures, under floor heating and low temperature radiators are taken from Startmotor (Startmotor, 2018). The table above gives costs excluding VAT. In case VAT was included in the source. 21% VAT was subtracted. or a terraced home with label E or D, insulation costs to achieve label A+ are around 21.000 euros including VAT. In case of label A costs are around 12.000 euros including VAT is case of label A costs are around 12.000 euros including VAT is case of 30% is assumed.

## REFERENCES AND SOURCES

Explanation

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